

Summary

In this case study we analyze how Boost, a **digital consultancy specialized in conversion, data analysis and visualization**, helps lomob to overcome challenges related to data management and understanding user behavior.

By implementing data visualization and analytics solutions, lomob was able to gain valuable insights about its users, improve its product and make informed data-driven decisions to steer growth and business success.

What is lomob

lomob is a startup that offers technology to transportation companies to integrate different services in a single application. With its software, lomob allows users to access a variety of transportation options, from subways and buses to scooters and car sharing, all from a single application.





Iomob's Challenges

When Iomob approached us, they shared the **different challenges and issues** they were facing. During our analysis, we identified the areas that needed improvement.

Fragmented databases

lomob used two different databases, which made it difficult to efficiently manage and analyze the information.

Incorrect implementation of Google Analytics 4

Incorrect implementation of Google Analytics 4 led to inaccurate data collection and information about user behavior.

• Large volume of data and lack of interpretation

The startup had a large amount of data, but lacked the technical ability and knowledge to interpret it and extract valuable information.

Undetected errors in the application

lomob was experiencing errors in its application that had not been detected and corrected, which negatively affected the user experience.

Boost Solutions

Boost offered a **quality and effective service** to solve the problems and challenges faced by lomob.

App engagement study

We conducted a thorough study of the engagement of lomob's app users to better understand their behavior, preferences and needs.

Database unification

We integrated lomob's two existing databases into a single consistent data source, facilitating efficient information management and analysis.

Vehicle Location Maps

We developed a real-time tracking system to visualize the location and availability of different transportation services in lomob's app. This allowed users to make better decisions by providing them with useful information.



Boost



• Error tracking through analytics

We implemented advanced analytics tools to detect and track errors in lomob's app, enabling quick resolution and an improved user experience.

• Implementation of Google Analytics 4

We assisted lomob in correctly setting up Google Analytics 4, ensuring the collection of precise and relevant data regarding user behavior and app performance.

Database setup in BigQuery

We set up a database in BigQuery, so that lomob had an efficient platform for large-scale data storage and analysis.

Data interpretation training

We provided additional training to lomob's teams in data interpretation and analysis. In this way, their staff acquired the necessary skills to understand and use data effectively, identifying patterns, trends and key opportunities.

Results and customer benefits

Our collaboration provided the following **benefits** for lomob:

Global user volume insights

Through the App engagement study and database unification, lomob was able to gain a clear and accurate view of the number of users. This allowed them to understand the scale of their impact and reach.

In-depth study and analysis of user engagement

The implementation of data analysis and visualization tools allowed lomob to analyze in detail **the behavior of their users**. They were able to identify which features of the app were most used, user patterns, preferences and key moments. These insights helped lomob **optimize their application** and improve the user experience.



Boost



Creating an adapted and shareable product

Based on the insights obtained through data analysis, lomob was able to **develop a product tailored to the needs and preferences of its users**. In addition, they were able to **share and commercialize** their technology among their clients. The transportation companies were able to integrate their services in a single application.

Data-driven decision making

Thanks to the solutions implemented by Boost, lomob was able to **base its** results on hard data and solid analytics. This enabled them to make informed strategic decisions to drive their growth and improve their services.

• Data reliability and accurate measurement

A proper implementation of **Google Analytics 4** and a database assembly in **BigQuery** ensured lomob with **reliable and accurate data** to support their analysis and decisions. This gave them a clear view of their application <u>performance and the effectiveness of their business strategies</u>.

CONCLUSION

The collaboration with Boost enabled lomob to **make the most of its data** to overcome challenges related with data management and interpretation; using data visualization and analytics **to boost growth and success** in the transportation market.

With the **solutions implemented by Boost**, lomob was able to better understand its users, optimize its product, and make strategic data driven decisions.

If understanding and **making better use of your company's data** can be a key step towards improving your business strategy and obtaining more positive results, do not hesitate to contact us. We will be happy to hear about your situation and evaluate **how we can help you achieve your goals**.

